

# CLIENT STORY: EMBRACING DIGITAL TRANSFORMATION

Enhancing company-wide visibility for better decision making



## Who is Instanda?

Instanda provides a digital insurance solution that enables carriers and MGAs to create, build, and implement complex insurance products in short timeframes.

With over 200 users based in the City of London, and underpinned by sophisticated underwriting and distribution capabilities, Instanda gives insurance teams the ability to innovate at scale and deliver solutions to markets at lightning speed.

## Overview

Instanda required a robust Project and Portfolio Management (PPM) solution in order to standardise operations and improve project delivery, visibility, and client engagement.

Ignite Technology, engaged in detailed discussions with Instanda's PMO team to align project goals, expectations, and strategies across the wider business

**Planview AdaptiveWork** was selected as the solution to meet these challenges, with the project scope further expanding to incorporate additional capacity and providing Premium Support to enhance overall performance and efficiency.

## Challenges

### Legacy Platforms

- Legacy PPM solutions were approaching end-of-life and were no longer fit for purpose.

### Company-Wide Visibility

- Existing solution offered limited visibility for C-Suite over internal and client projects.

### Facilitating Hybrid Methodologies

- Legacy solution was unable to fully support a hybrid working methodology for both waterfall and agile working.

### Key Integrations

- Required a seamless integration for key business solutions.

## Solution

Ignite Technology leveraged its partnership with **Planview** and expertise across PPM to deliver **AdaptiveWork**, including:

### Planview AdaptiveWork

Award-winning enterprise work management solution providing comprehensive visibility for key metrics across the business.

### Implementation Package

Implementation included immediate access to full functionality with support and guidance from an Ignite Implementation Specialist.

### Integration

Full integration with core platform Jira, with the intention to expand and include further connectors across the business to enable a seamless data flow and synchronisation.

### Maintenance & Support

Access to technical product experts, new product releases, and fixes. Providing access to Planview and Ignite Support teams with highly trained professionals.



## Business Benefits

By demonstrating the tangible benefits and building a strong, trust-based relationship, Ignite Technology has positioned ourselves as a vital partner in Instanda's strategic journey, with key benefits realised, including:

- **Comprehensive single-pane of glass visibility of key metrics across the business** for C-Level and stakeholders.
- **PPM solution aligns with long-term strategic objectives** and has provided immediate value and efficiencies.
- **Scalability of licence capacity** has enabled more teams to benefit from the solution, demonstrating broad capabilities across departments.
- **Expansion beyond PMO team** to the entire business with departments utilising different uses of the solution.
- **Facilitates multiple PPM working methodologies** to support both waterfall and agile working.

“

The partnership is a great fit, and we're looking forward to continuing to work together as we progress on our digital transformation journey. With Ignite Technology's support, we can continue to grow with clear visibility across the business.

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Hayley Connage, PMO Manager, Instanda

## About Ignite Technology

Ignite Technology is a leading supplier of enterprise software, consultancy, and professional services across Europe, the Middle East, and Africa.

We deliver significant business value for our clients and endeavour to be the best value-added distributor we can be for our partners, providing them with leading technology that's the right fit for their needs and supporting them at every turn.

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TECHNOLOGY

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